### 2021-22 RAVENS SEASON



### TICKET RENEWAL GUIDE

#### THE FUTURE IS CONTRACTOR OF A CONTRACTOR OF A

"Ravens fans – you are awesome! We wish all of you could've been in the stadium last year, but we knew you were with us 100%. We love you, thank you and can't wait to see you. We are fired up to continue to build on what our team has done, and we're excited for you to be a part of it."

– Head Coach John Harbaugh

We are pleased to officially kick off 2021 season ticket renewals with a new digital booklet format. Be sure to review each page for important information related to your renewal invoice, benefits and status as a Ravens PSL Owner.

Last year brought us challenges never seen before. While we were all happy to move past 2020, there are many silver linings and highlights that we hope brought pride to Ravens fans: 12 total victories, a five-game winning streak to close the regular season, a third-straight trip to the playoffs (the ninth in head coach John Harbaugh's 13-year tenure) and a Wild Card win at Tennessee provided much-needed excitement during a unique year in which the pandemic impacted everyone.

The Divisional Playoff at Buffalo was a heartbreaker, but our future is bright – and it starts with electric QB Lamar Jackson and a record-setting rushing attack. A strong foundation of current and former Pro Bowlers – including an NFL-high (tied) seven in 2020 – is highlighted by bookend OTs Ronnie Stanley and Orlando Brown Jr., in addition to TE Mark Andrews and FB Patrick Ricard. RB J.K. Dobbins will build on his breakout rookie campaign, galvanizing a strong backfield with RB Gus Edwards, while WR Marquise Brown continues to emerge as a playmaker in a passing game that is on the rise.

Our defensive backfield is one of the NFL's best, with the tandem of CBs Marlon Humphrey and Marcus Peters joining SS Chuck Clark and FS DeShon Elliott. NT Brandon Williams, DT Calais Campbell and rookie LB Patrick Queen anchor a stingy front seven for the Ravens' standout unit.

General manager Eric DeCosta drafted a deep 2020 rookie class that produced starters in the dynamic Dobbins, speedy Queen and versatile OL Tyre Phillips. The crop of young talent doesn't stop there, as DT Justin Madubuike, LB Malik Harrison and DT Broderick Washington all saw significant time on defense, while WRs Devin Duvernay and James Proche were impressive returners who also chipped in on offense.

#### There certainly is a lot to be excited about for the upcoming season and beyond.

Now that 2021 is here, we are encouraged to see vaccine developments provide some light at the end of the long pandemic tunnel. With that in mind, we are preparing to host fans again at M&T Bank Stadium this fall. In the meantime, we remain in awe of the heroics displayed by healthcare workers and first responders, whose incredible work and service continue to keep our communities safe.

As promised prior to last season, ticket prices will not increase, and any account credits from 2020 have been carried over, making many accounts already paid in full for 2021.

The payment schedule will remain the same, but please note the following important details:

- March 15 (50%) and May 15 (final) will be the payment deadlines.
- Three- and four-month payment plan charges will be made on the 15th of each applicable month.
- Opt-in for playoff tickets now with no money down and save if the Ravens host a Wild Card game.
- As we were in 2020, we will remain flexible and open to adjusting the renewal process if warranted.

As always, all PSL Owners are eligible to be selected for one of 2,000 **PSL Owner Rewards** prizes. (See page 5 of this guide and discover how to increase your chances of being selected when paying your entire season ticket account balance in full by March 15.)

Next season brings an exciting schedule, including visits to Baltimore by five playoff teams: Packers, Chiefs, Steelers, Browns and Colts. We'll also see several emerging young stars when the Bengals, Vikings and Chargers come to M&T Bank Stadium.

We appreciate your continued patience, passion and loyalty. We felt your incredible support in 2020, even when it was from a distance. It is our sincere hope that the New Year has been happy and healthy for you and your loved ones.

Please know that we are working diligently to bring back what you've told us you miss most - all while providing the safe environment you expect.

If you have any questions related to your season ticket renewal, please call us at (410) 261-RAVE (7283) Monday – Friday between 9 a.m. and 5 p.m. We are happy to assist!

**Go Ravens!** 

aken R. Koppelman

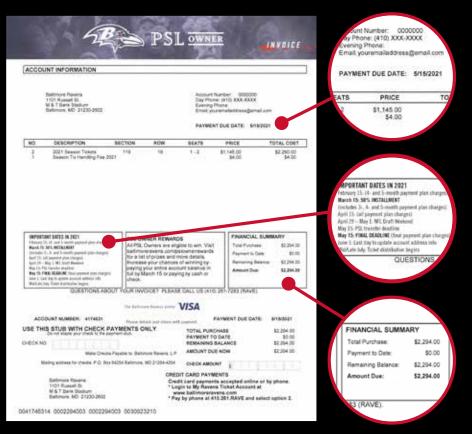
Baker R. Koppelman Sr. Vice President, Ticket Sales & Operations



## 2021 SEASON TICKET SAMPLE INVOICE

### How can I access my season ticket invoice?

Access your season ticket invoice by signing into "Account Manager" at the top right corner of baltimoreravens.com. The email address and password for your account are required. After logging into your account, select your 2021 season ticket invoice and click continue. Once signed in you can make a payment towards your tickets or sign up for a payment plan (see page 4 for more info on payment plans). You are also able to reserve playoff tickets for your seats with no money down. See page 6 for more info regarding the playoff payment options.



#### **PAYMENT DATES**

FEBRUARY 15 (4- and 5-month payment plan charges)

MARCH 15 50% INSTALLMENT: (includes 3-, 4- and 5-month payment plan charges)

APRIL 15 (all payment plan charges)

MAY 15: FINAL DEADLINE: (final payment plan charges)

#### **IMPORTANT DATES**

Please review these dates to note when payment installments are due

#### FINANCIAL SUMMARY

Please note payments to date includes account credit from playoffs & resale, if applicable.

IF YOU HAVE ANY QUESTIONS REGARDING YOUR INVOICE PLEASE CONTACT THE RAVENS TICKET OFFICE AT 410-261-RAVE (7283) OR VIA EMAIL AT RAVENS.TICKETOFFICE@RAVENS.NFL.NET



### SIGN UP AND NO MORE RENEWAL INVOICES

To simplify making renewal payments, we encourage PSL Owners to take advantage of a monthly payment plan option. To sign up for a payment plan, login into your online Ravens Account Manager and select the plan of your choice.

### CLICK HERE TO SIGN INTO RAVENS ACCOUNT MANAGER

### RENEWAL PAYMENT PLAN OPTIONS

**OPTION 1** 4 Month Payment Plan – beginning February 15.

**OPTION 2** 3 Month Payment Plan – beginning March 15.

**OPTION 3** 2 Month Payment Plan – beginning April 15.

All installment payments will occur on the 15th of the month. Final installment payment will be charged on May 15, 2021. No payment is necessary when signing up. Any additional payments made will reduce your monthly installment payment. **Please note:** Any additional payments made will reduce the monthly installments but not replace any.

### HOW TO SIGN UP

Log in to your Ravens Online Account by selecting "Account Manager" in the top right hand corner of **BaltimoreRavens.com**. Your email address and password are required. After logging into your account, select your season ticket invoice and click continue. From the drop down, select your payment option, then enter your credit card information and click confirm. A breakdown of the payment schedule will be indicated once you make your selection.

Please note: Any additional payments made will reduce the monthly installments but not replace any.

Be sure to opt-in for playoff tickets when completing your renewal

(More info on page 6)

If you have any questions, please call us at 410-261-RAVE (7283) or email us ravens.ticketoffice@ravens.nfl.net



### LISA ABRAMS WAS THIS YEAR'S RAVENS FAN OF THE YEAR... AND REPRESENTED BALTIMORE IN THE NFL FAN OF THE YEAR PROGRAM!

### "I was so completely surprised! It was amazing!"

- Lisa Abrams, Section 100, Baltimore, MD



### OVER 2,000 PRIZES AND EXPERIENCES PLANNED FOR 2021 YOU COULD BE SELECTED NEXT!



### INCREASE YOUR CHANCES OF BEING SELECTED BY:

- 1. Paying your invoices by established deadlines or by committing to a payment plan before March 15, 2021
- Paying your entire account balance in full by March 15, 2021
- 3. Commit to your early opt-in playoff ticket offer before September 9, 2021
- 4. Attending games make sure ALL of your tickets are scanned to get credit
- 5. Pay your invoices with a check or cash

PSL Owners will be selected and notified throughout the year. Recipients of PSL Owner Rewards prizes will be contacted directly by a Ravens representative with details via phone or email.

#### This year looked a little different for PSL Owner Rewards but here are some highlights from behind the screen...

#### VIRTUAL MEET & GREET

"Thank you to Justin Tucker for taking the time to answer our questions... I was a real hero to my daughters!"

– William Newbill, Section 531, Severna Park, MD

#### NFL DRAFT INNER CIRCLE

"I am having the best time representing my team! Changing props like it is my own photo shoot!"

– Michelle Miles, Section 236, Baltimore, MD

#### VIDED FAN MOSAIC

"All the people in my Fan Mosaic group, though strangers were "friends" with each other by the end of the game." — John Tunney, Section 150, Towson, MD

#### AUTOGRAPHED FOOTBALL

- "It's my birthday today and I couldn't have ask for anything better!"
- Gary Kessler, Section 102, Baltimore, MD

### PRIZES RETURNING IN 2021:

- Apparel Packages
- Autographed Helmets
- Lunch with a Player
- Season Parking Passes
- Ravens Bucks
- Tailgate Prize Pack
- Ravens Legends Virtual Meet & Greets
- Pregame Field Passes
- Away Game Trips
- Post Game Field Visit
- Hospitality Tent Party

To see an updated list of winners, photo galleries and more visit: BALTIMORERAVENS.COM/PSLOWNERREWARDS



The Ravens and the National Football League are offering PSL Owners an early opportunity to commit to playoff tickets prior to the start of the regular season. Commit in advance and lock in regular season pricing (10-game average) with no money down if the Ravens host a Wild Card Playoff Game at M&T Bank Stadium. This benefit is exclusive to PSL Owners and is only good until September 9, 2021 when the Wild Card price will increase to the higher price indicated in the chart below.

The "Pay As We Play" payment plan allows you to secure your playoff tickets with no money down and only pay for the games that we host at M&T Bank Stadium.

ZONE	LOCATION	SEASON Price*	WILD CARD Before Sept. 9	WILD CARD Savings Per Ticket	WILD CARD After Sept. 9	DIVISIONAL Price	AFC CHAMP Price	PACKAGE Price**
CLUB 1	CLUB MIDFIELD	\$410.00	\$410.00	\$35.00	\$445.00	\$465.00	\$560.00	\$1470.00
CLUB 2	CLUB SIDELINE	\$327.00	\$327.00	\$35.00	\$362.00	\$382.00	\$477.00	\$1221.00
CLUB 3	CLUB Corner	\$263.00	\$263.00	\$35.00	\$298.00	\$318.00	\$413.00	\$1,029.00
CLUB 4	CLUB End Zone	\$210.00	\$210.00	\$30.00	\$240.00	\$265.00	\$360.00	\$865.00
A		\$172.00	\$172.00	\$25.00	\$197.00	\$232.00	\$322.00	\$751.00
В	LOWER SIDELINE	\$144.00	\$144.00	\$25.00	\$169.00	\$204.00	\$294.00	\$667.00
C	LOWER END ZONE	\$115.00	\$115.00	\$25.00	\$140.00	\$170.00	\$265.00	\$575.00
D	UPPER MIDFIELD	\$108.00	\$108.00	\$15.00	\$123.00	\$148.00	\$208.00	\$479.00
E	UPPER SIDELINE	\$98.00	\$98.00	\$15.00	\$113.00	\$138.00	\$198.00	\$449.00
F	UPPER SIDELINE	\$83.00	\$83.00	\$15.00	\$98.00	\$123.00	\$183.00	\$404.00
G	UPPER END ZONE	\$75.00	\$75.00	\$15.00	\$90.00	\$115.00	\$175.00	\$380.00
Н	UPPER END ZONE	\$71.00	\$71.00	\$15.00	\$86.00	\$111.00	\$171.00	\$368.00

\*Season price is based on 10-game average \*\*Package price reflects the full price if committing after September 9, 2021.

### TWO WAYS TO RESERVE YOUR PLAYOFF TICKETS AND SAVE

Login to your Ravens Online Account by selecting "Account Manager" in the top right hand corner of www.BaltimoreRavens.com. Your email address and password are required. After logging into your account:

Select your 2021 Season Ticket invoice and click continue. Answer the playoff question at step 2 that says "Would you like to enroll in the "Pay As We Play" playoff plan? By selecting YES, the same credit card would be used for the "Pay As We Play" payment option. Then complete your 2021 Season Ticket payment by selecting a payment plan, making a partial payment or paying in full. Each step must be completed to enroll.

Select your Playoff Ticket invoice and click continue. From the drop down, select the "Pay As We Play" payment option, then enter your credit card information and click confirm. No payment is necessary and you will only be charged if we host a home playoff game. Each step must be completed to enroll.

### CLICK HERE CALL US AT 410-261-RAVE (7283) OR EMAIL US RAVENS.TICKETOFFICE@RAVENS.NFL.NET

### 2021 SEATING DIAGRAM & PRICING



ZONE	LOCATION	2021 SEASON TICKET COST	
А			
В	Lower Level Sideline	\$1432	
C	Lower Level End Zone	\$1145	
D	Upper Level Midfield	\$1077	
E	Upper Level Sideline	\$974	
F	Upper Level Sideline	\$828	

ZONE	LOCATION	2021 SEASON Ticket Cost	
G	Upper Level End Zone	\$749	
H	Upper Level Corners	\$703	
Club 1	Club Midfield	\$4094	
Club 2	Club Sideline	\$3270	
Club 3	Club Corner	\$2627	
Club 4	Club End Zone	\$2098	



### DATES AND TIMES WILL BE ANNOUNCED AT A LATER DATE



# A FIRST CLASS GAMEDAY EXPERIENCE

### ALL-INCLUSIVE, PRIME REAL ESTATE, TURN KEY

Private, premium & fully catered. Hospitality Village is located just steps away from M&T Bank Stadium gates & puts your guests in the heart of the pregame excitement. Host your company outing, entertain your top clients, or gather with family & friends hassle-free.

### HOSPITALITY PACKAGES INCLUDE

Thirty (30) game tickets grouped together in a prime location
Access to your tent for 2 hours, pre-game
Upscale catered menu w/unlimited beer & soda
Two (2) on-site parking passes per package
Ravens hat, lanyard & VIP tent pass for every tent guest
Special appearances by Poe, Cheerleaders & Marching Band

### 2021 HOME OPPONENTS



FOR MORE INFO OR CALL (410) 261-RAVE TO PLACE A DEPOSIT FOR 2021!

### SEASON TICKETS MADE EASY with the Baltimore Ravens Extra Points Credit Card



# FINANCE ELIGIBLE RAVENS TICKET PURCHASES

# **2X**POINTS

on eligible Ravens Ticket, Shop.BaltimoreRavens.com, and in-stadium purchases

### **APPLY NOW**